



James D McCuish, Decision and Value Consultant

Specialties: Certified Decision Technologies, Project Management, Value Improving Practices / Value Engineering Studies. Phased Investment – Stage-Gate / FEL for Businesses and Projects. Integrated team decision framing using our proprietary Blue Sheet Methodology, Designing & Facilitating inter-disciplinary Discussions & Planning activities, Facilitating Group Discussions.

WORK EXPERIENCE

Pinnacle Results / Managing Partner
May 1999 – Present :

A globally recognized expert in Project and Business Processes, Worldwide Operations Management and Operational experience

James is certified as CVS by the board of the Society of American Value Engineers and is past president of the Houston Chapter of SAVE International. and is a Director of Miles Value Foundation.

His Client Project Teams have documented over \$3 Billion in Project improvement in savings in CAPEX, OPEX and enhanced Return on Investment

He served one year seconded to a joint Major Oil Company / McKinsey & Company task force to develop their global Technology Strategy

BP America : Internal SME - Decision and Value Consultant

Global Operations Management, Capital Project Management

Amoco: SME Project and Engineering Management

Global Operations Management, Capital Project Management

EDUCATION

Management & Business Administration, Summa Cum Laude, Syracuse University
Mechanical Engineering at The Queen's University

CONTACT

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PROFILE

Currently a Managing Partner in Pinnacle Results LLC, and a former member of BP's Integrated Business Modeling Team, James has served in Worldwide Operations in Senior Management, Strategic & Supervisory roles, for several decades of experience in senior management and strategic roles across the global Major Projects.

He specializes in helping teams identify and manage business opportunities. In our complex business world, early insights and sensible approaches that drive team effectiveness are essential to achieve company goals.

He focuses on optimizing Project Results using processes that draw from his worldwide record of significant results. He coaches / leads major project teams, delivering Advanced Project Optimization Methods, Project Management, Stage / Gate Project Investment Analyses, certified Value Management and Decision Analyses technologies, and facilitates workshops worldwide.

He conducts coaching and strategic studies in various sectors, including Construction, Buildings, Oil Refining, Chemicals, and Exploration/Production, LNG, Pipelines, USACE, NASA. James's company is recognized as an approved Value Improving Practices practitioner by several multi-national companies.

James's influence extends worldwide, with engagements in the USA, UK, Norway, Netherlands, Belgium, France, Egypt, India, Argentina, UAE, Trinidad, Venezuela, Italy, and Singapore. Additionally, he has held management and operations roles in various international locations.

Key Points:

- **Collaboration Enhancement:** James enhances client team collaboration and workshop ownership by incorporating proven expertise in project management and business applications.
- **Business Needs and Decision Analyses:** He analyzes business needs and drivers within the actual project scope, aligning them with the client's business processes.
- **Value Improvement Practices:** James incorporates appropriate Value Improving Practices (VIPs) into workshops to identify potential business value outcomes.
- **Innovative Practices:** He facilitates teams through new and innovative project approaches, leveraging accepted workshops, analyses, modeling, and ongoing support. These workshops serve as a pertinent base to challenge, modify, and optimize current practices.

James proven approach, which delivers team performance and improves project Return on Investment, is recognized Worldwide. It is now shared on the new online academy [Project Results Seminars](#)