



James D. McCuish

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 alternative e-mails : James@pinnacleresults.com
 my Website : <http://www.pinnacleresults.com/>
 our Value Improving Practices Software : <http://www.pinnaclewis.com/>

- *Project Management & Project team coaching*
- *FEL Workshops, & Tools*
- *Risk / Decision Analyses, & Management*
- *Organization Mapping*
- *Integrated Value Improving Practices*
- *Training in the VIPNOW Software Application*
- *Certified Value Engineering Support, Workshops, & Training*
- *Process Function Analyses*
- *Meeting Facilitation, Peer Reviews, Peer Assists*

. My Book : "*Achieving Results: How to Create Value*" download 1st chapter free:
<http://www.pinnacleresults.com/products/papers/ourtextbook.html>

Accountability & Role in your Organization.

- Leads Project Teams through world-wide best practices in Advanced Project Planning, Business Processes and Project Implementation. Focuses Teams in Processes by bringing to bear worldwide record of Management, Technical and Operations Experience.
- Jointly Accountable for Enhancing Clients B.U. Results by incorporation of proven expertise in advanced project management & business applications.
- Analyzes Business Needs and Drivers with Teams, frame in Business Process, and Plan appropriate Value Improving Practices.
- Leads teams through designated practices, workshops, analyses, modeling and ongoing support as required.

Summary of Clients, qualifications, and Recent proven Results in leading teams through Business Analyses and Project Planning.

Strong grounding in current best practices Project and Business Processes, Worldwide Operations Management and Operational experience, and proven Business/Technical expertise.

In the last two decades I have had the fortune to lead many Project teams through Advanced Business Processes, including Project Management and Decision Management/Analyses Workshops & modeling. Value Engineering Studies, Organization Analyses Studies. The following pages contain partial biography & recommendations & example results documented by client teams' internal reports. Further information on my website: <http://www.pinnacleresults.com/>

Clients including 2011

<p>AGIP Aker Solutions Amec Paragon Arco Abu Dhabi BP Alaska BP Calgary E&P BP Egypt E&P BP Gulf Coast E&P BP Indonesia BP Norway E&P BP Pipelines BP Trinidad E&P BP West Coast (Refining and US Logistics) Cherry Point Refinery ConocoPhillips Alaska E&P ConocoPhillips E-gas Decatur Chemical Plant Texas City Refinery Whiting Refinery</p>	<p>ConocoPhillips LNG ConocoPhillips Norway - Ekofisk ConocoPhillips Norway - Eldfisk ConocoPhillips U.K - Jasmine Crown LNG Regas CO2 Long Term Sequestration Strategy Destin Pipeline Joint Venture ExxonMobil Angola ExxonMobil Sakhalin Hendricks Trucking Jacobs Engineering J.J. Kaufman Associates Norse Energy SGC Energia - US Suncor Technip Tecnomare Willbros Engineering Worley Parsons Engineering</p>
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James McCuish is currently a Partner in Pinnacle Results LLC & a former member of BP Amoco's Integrated Business Modeling Team. He has served in Worldwide Operations in Management, Strategic & Supervisory roles, for almost 40 years, in Oil & Gas Businesses.

James has managed overseas Operations in Australia, Netherlands, Spain, and Gabon. He served 6 years as World-wide Drilling Manager. Has served 1 year seconded to a joint Major Oil Company / McKinsey task force to develop their global E&P Technology Strategy.

Now as an Internal & External Business Consultant he practices Project Management, Project Strategy Planning & Modeling, Organization Development, Value Engineering / Analysis, Decision Management / Analyses and Project Management. He has conducted Project Management coaching and Strategic Decision & VE/VIP Studies in Oil Refining, Chemicals and Exploration / Production Sectors, Pipeline Operations & Manufacturing Industries.

For multiple clients, across Oil Refining, Chemicals, and E&P Sector, he has delivered Certified Decision Technologies, Project Management, Stage / Gate Project Investment Analyses, Certified Value Engineering Studies & Peer Reviews and Construction Industry Value Improving Practices workshops in operations in ... USA, UK, Norway, Netherlands, Belgium, Egypt, Argentina, UAE, Trinidad, Venezuela, France, Italy, & Singapore. Additionally has served in Management and Operations capacities in Darwin, Gabon, Nigeria, Oman, Indonesia and Denmark.

He is listed on several client internal websites as an approved resource for Project Management support and VIP delivery and Value Engineering. Additionally, his company is recognized by IPA as an approved VIP provider on their client membership benchmarking website.

He read Mechanical Engineering at The Queen's University of Belfast, Northern Ireland. He holds a Dual degree in Management & in Business Administration, Summa Cum Laude, with University Honors in Management, from Syracuse University, New York.

James' book, "Achieving Results: How to Create Value," with co-author Dr. Roy Woodhead, is recognized as contributing to the blending of Decision Analyses and Value Engineering.

Book (download 1st chapter free):

<http://www.pinnacleresults.com/products/papers/ourtextbook.html>

James is certified as CVS by the board of the Society of American Value Engineers and is a past president of the Houston Chapter

James website contains significant more detailed background. plus downloadable project tools and project improvement guidance.

Project Services:

<http://www.pinnacleresults.com/projectservices.html>

Example Case Studies

<http://www.pinnacleresults.com/provenrecord/casestudies.html>

Example Results delivered to Clients:

http://www.pinnacleresults.com/images/Pinnacle_Proven_Results_01.pdf

Value Improving Practices Implementation Software:

<http://www.pinnacleresults.com/software.html>

Recommendations

As Managing Partner - Decision and Value Consultant at Pinnacle Results LLC

From : **James Powell (Export Systems Delivery Manager - Tubular Bells/Kodiak at BP)** I hired James as a Decision Analysis / Organizational Mapping and hired James more than once

“James and his team have supported me and my organization on multiple projects with varying size and complexity. He has provided a wide range of services including decision tree analysis, organizational mapping, selection and implementation of Value Improving Practices, etc. James and his partners have developed a software package for selecting, implementing, and tracking the benefit of VIP's. This package provides an effective mechanism for managing VIP activities to completion and validating their cumulative value. James is also a very effective facilitator who manages to derive the maximum value from any meeting whether it be a Setting Business Priorities session or a conceptual engineering discussion. I consider James to be one of the top subject matter experts in his field and my first choice for Decision Analysis and VIP services.”

Top qualities: Expert , Good Value , High Integrity

As Managing Partner - Decision and Value Consultant at Pinnacle Results LLC

From: **Andrew Tozer (Appraisal General Manager - UKCS at BP Exploration)** hired James as a Consultant.

“James was able to deliver superior results in value engineering through a series of facilitated workshops. His ability to motivate was key to the success of the programme.”

Top qualities: Great Results , Personable , Creative

Some Example of James' engagements : more project experience listed on his website:

<http://www.pinnacleresults.com/provenrecord/projectlist.html>

Exploration & Production Sector : (Characterized by Long lead time ROI & Significant Uncertainty)
Business Analyses Included Multi-Partner, Int'l /Multi-cultural, Strategic/Portfolio Aspects

- AIOC Pipeline (Caspian Sea) **\$1.2 Billion Decision Planning,**
- Scheduling & Budgeting; TP Oil P/L (Venezuela) **\$800 Million** Value Eng. & Project planning with BP, PDVSA);
- 24G Platform Abandonment (Norway), **\$200 Million Cessation Operations & Platform Disposal** Decision Plan;
- Peak Gas Injection Expansion Facilities, & Drilling (Netherlands), **Capital reduced from \$70 to \$50 Million / NPV increased \$15 Million** by Value Eng.,
- Plataforma del Tana,(Venezuela) **\$40 Million Investment Decision Analyses;**
- Punta Pescador (Venezuela) Exploration investment with BP, PDVSA;
- Gulf of Mexico. Pipeline;
- Valhall Water Injection Platform;
- Deep Water Gulf of Mexico,
- Decision Framing, Project Planning, Scheduling and Development Decisions. - King, Nakika, Marlin, Kings Peak, Nile;
- Pan American Energy, Acambuco, in Buenos Aires, Argentina, Decision Framing, Modeling, project Planning and Scheduling;
- Projects Oro and Carioca, Reservoir and Power plant investments, (Buenos Aires, Argentina), Decision Framing, Modeling, project Planning

Chemical Sector : (Characterized by Fast response to a Cyclical / High Tech. Market)

Business Analyses Included Multi-Partner Int'l /Multi-cultural, Business/Management, Technical, Operational Aspects

- TMA (Apache/Brave) Technology Decision Analyses,
- Cooper River HPVGT Capital reduced from \$20 to \$15 Million by Value Eng.;
- Decatur HPVGT Capital reduced from \$13.5 to \$11.5 Million by Value Eng.;
- Reed Vapor Pressure Reduction Capital reduced from \$14 to \$12.5 Million by Value Eng.

Petroleum Products : (Characterized by Monetize Resources through Highly Competitive Marketing)

Business Analyses Included Technical, / Operational, Business/Management Aspects

- PCU-2 (Texas City) **\$ 18 Million NPV increase** by Value Eng.;
- Capital investment Decision Analyses on:
 - India LPG,
 - Indonesia LPG,
 - Brazil 300 Gas stations/Convenience stores
- Quench Oil Treatment (Chocolate Bayou),
- Project Planning :
- Silver Springs LPG Terminal (New York).

Power Resources Corporation : (Characterized by Highly Volatile, Competitive Market)

Business Analyses Included Multi-Partner, Int'l /Multi-cultural, Strategic/Portfolio Aspects

- Developed Full Company Business Process by application of Organizational Function Analyses, Accountability & Role Assignment and Planning;
- On APRC Projects: Wenchou Power Plant (China) **\$200 Investment** by Decision Analyses and full business modeling;
- Decision Framing :
 - DME Taiwan,
 - Boston LNG,

Strategic and Group Level Business Planning and Roles and Accountabilities Planning :

Business/Management, Strategic/Portfolio Aspects

- Led Crafting of the Controllers Department Services Plan to support the Strategic Planning Committee;
- Led the Alignment plan for Financial Network's portfolio Management system into the Strategic Management System;
- Led the New Country Entry Process FAST Planning, Accountability & Role Assignment,
- Developed the Value Engineering Website and presently serve as the "Value Engineering Subject Lead" to the Amoco Corporation

Education

Dual Degree, B.Sc., Summa Cum Laude, Business Admin. & Management,
The Whitman School of Management, Syracuse University. New York, 1990.

Rd Mechanical Engineering, B.Sc. ,

The Queens University, Belfast, Northern Ireland.

Professional Decision Analysis Course, Stanford University

Value Management Advanced Course Module 2

Decision Program Language Workshop 1 & 2

Decision Consulting Seminar

Value Analysis Training Course, Module 1

Systems Dynamics - High Performance Systems, Vermont,

Advanced Human Value Analyses, National Values Center.

Decision Making by Real Options Modeling Theory. By Applied Decision Analyses Inc.

Probabilistic Decision Analyses Modeling - Course, Koller

British Institute of Petroleum.

**Professional
experience**

British Institute of Management.
Certified Value Specialist
TRIZ Russian Creativity Course, Ideation, (1998)

Honors

Graduated Summa Cum Laude
University Honors in Management.
University Scholar - University College. Syracuse.
Beta Gamma Sigma Business Studies National Honor Society Top 5% Grad Class
Alpha Sigma Lambda - National Honor Society Adult Education
Phi Kappa Phi - National Honor Society - Top 5% Grad Class.

April 1999 – Present

Managing Partner Pinnacle Results LLC

- * Leads Project Teams through world-wide best practices in Advanced Project Planning, Business Processes and Project Implementation.
- * Focuses Teams in Processes by bringing to bear worldwide record of Management, Technical and Operations Experience.

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June 1996 – April 1999

Project Common Value Process Consultant (Value Engineer & Decision Analyst), Houston, Amoco Corp.
Leading and coaching Project Teams across all Energy Sectors. BP Amoco

Feb. 1994 – June 1996

Team Leader Operability Quality Implementation Team - Capital Asset Project Management Study, Houston TX, Amoco Exploration & Production.

May. 1993 – May. 1994

Team Member, E&P Worldwide Technology Strategy Team,
Amoco Exploration & Production. Houston TX,

May. 1992 – May. 1993

Chairman, Worldwide Drilling Reorganization Team,
Amoco Exploration & Production Houston TX,

June 1986 – May. 1992

Worldwide Chief Drilling Engineer,
Houston TX, Amoco Exploration & Production.
Responsibilities : Management of World-Wide Drilling Engineering Implementation,
Liaison with International Drilling Operations Management.
Supervised: Operations Group; Engineering Group, & Technology Group.
Relieved World-Wide Drilling Manager

Sep. 1984 – June 1986

On Site Country Operations / Drilling Manager,
Amoco Tasmania,
Responsible for the complete planning & direction of an offshore drilling operation using a Semi-Submersible drilling unit (\$182,000 /day. expenditure)
Achieved significantly under time and under budget.

Amoco Hanseatic in Netherlands,

On Site Country Operations / Drilling Manager,
Responsible for the complete planning & direction of an offshore drilling operation using a jack-up drilling unit.
(\$87,000 /day expenditure) Achieved under time and under budget.

Amoco Spain,
On Site Country Operations / Drilling Manager,
Responsible for the complete planning & direction of an offshore drilling operation using a Semi-Submersible drilling unit. (\$105,000 /day expenditure) Achieved under time and under budget.

Sep. 1981 – Sep. 1984

Offshore Drilling Operations Group Supervisor,
Houston TX, Amoco Exploration & Production.

Responsible for direction of the Houston general office Offshore Operations Support group ...
Planning & trouble-shooting drilling operations world-wide

Responsible for the planning & on-site installation of Amoco's first two sub-sea completions in Philippines, Cadlao field. The trees performed flawlessly for the length of the production operation ... 2 years. They were installed in record time for the industry.

Sep. 1978 – Sep. 1981

Senior Staff Drilling and Subsea Operations Engineer,
Chicago IL, Amoco Int'l Oil Company.

Responsible for the day to day monitoring of Amoco's international wells and for the planning & logistics of various remote international wells.

Sep. 1976 – Sep. 1978

Chief Drilling Engineer Gulf of Mexico Operations,
Morgan City LA, Transworld Drilling Company.
13 Offshore drilling units - 8 Drilling engineers

Responsible for Rig Engineering & Modifications, Rig Moving
Shipyard Supervision, Engineering & Operations Liaison with Clients & Regulatory Authorities.

Sep. 1974 – Sep. 1976

Drilling Superintendent,

Warri, Nigeria, Transworld Drilling Company. Responsible for two offshore drilling units, Oversight and engineering of the drilling operation

Feb. 1971 – Sep. 1974

Semi-Submersible Rig Captain & Drilling Eng.,

North Sea, Spain, Gulf of Mexico, Morgan City LA, Transworld Drilling Co.

Commended by the Salvage Association in the North Sea for saving "Transworld Rig 61" during a "100 year" storm ... in which the sister vessel, "Transocean 3", was lost.

Feb. 1969 – Feb. 1971

Design Engineer & Plant Installation Supervisor

Northwest Design Engineers

Coleraine, Northern Ireland

Design & on-site Supervision of sheet-rock handling plant, Pearlite processing plant for British Gypsum, Kingscourt. Design of various jig & tool sets for Rolls Royce, Dundalk. Design of Aircraft elevator hydraulic testing cart for Short Bros. & Harland, Belfast.

Patents and publications

VIPNOW, Value Improving Practices Management Software Patents Pending

SPE- Houston Paper Drilling

SPE-9 Dallas Paper Operability

INFORMS- San Deigo Functional Analyses applied to Decision Analyses

INFORMS-Montreal Project planning for Decision Analyses

INFORMS-Seattle Decision Analyses Organization, Planning and Budgeting

Professional activities

SAVE International, Houston Chapter President.

INFORMS Seattle Session Chairman - Cluster on Decision Analyses, Constraint Analyses, and Value Engineering Partnering.

	<p>International Association of Drilling Contractors Past - Vice Chairman/Operators Representative and responsible for IADC Scholarship Awards</p>
Professional memberships	<p>Society of American Value Engineers (SAVE) International. Institute for Operations Research & the Management Sciences. Society of Petroleum Engineers. Professional Decision Analysis Course, Stanford University British Institute of Management. British Institute of Petroleum. Certified Value Specialist Candidate American Association of Drilling Engineers International Association of Drilling Contractors past Representative to SPE/IADC Technical Program Committee</p>
Languages	<p>Beginning Spanish and 4 years French</p>
Community activities	<p>United Way Coordinator</p>
References	<p>Provided on Request</p>
Interests and activities	<p>Skiing, Hill Trekking, Golf, Fly Fishing, Tae Kwon Do Instructing, Hunting</p>
Awards received	<p>Numerous internal Performance awards</p>